

## RULES

- 1) Entries must be made by Friday 26th May on the form enclosed with these rules or via the online form.
- 2) The points considered by the judges will be:
  - a) Personal objectives, future policy, and future development of the business,
  - b) Financial control, marketing and purchasing,
  - c) Crops and livestock appearance and performance,
  - d) Efficiency of utilisation of labour, machinery, and buildings,
  - e) Maintenance of machinery and property,
  - f) Environmental care including maintenance of hedges and fences,
  - g) Overall achievement in relation to available resources.
- 3) Any question of eligibility of a competitor or any dispute arising out of the competition shall be dealt with by the committee, whose decision will be final.
- 4) All land occupied by the entrants, and under the same management as the main homestead, should be included. Competitors may elect to exclude from competition any extra land taken by them within 12 months of the entry date.
- 5) Any farm (or farms) being part of a larger group in one ownership, but run as a distinct and separate unit, may be accepted as an entry. However, a farm run as a single unit may not be entered as two different businesses.
- 6) The judges shall award a first, second and third place, and where eight or more entries are received, a fourth place.
- 7) In the absence of sufficient merit any of the awards may be withheld.
- 8) The judges will be appointed by the committee and will, at their discretion make one or more inspections, according to a programme to be drawn up by the committee during June.
- 9) If any class is over-subscribed, it may be necessary to limit the number of entries to the first ones received.
- 10) There will be a Championship Class the 2023 Competition.

The event has been kindly sponsored by:



ashfords



Somerset



## Somerset Centre of Management in Agriculture

(A branch of the Institute of Agricultural Management)

*Encouraging excellence in agricultural business management*

### THE 37<sup>th</sup> ANNUAL FARM MANAGEMENT COMPETITION – 2023



**Enter your Farming Business today!**

#### What did previous competitors say?

- ✓ *'Entering the competition gave me an opportunity to take stock of what I was doing and why I was doing it.'*
- ✓ *'Being part of the CMA is so important to my business. Entering the competition is very useful to have an independent person to assess my enterprise.'*
- ✓ *'The competition provides me with an opportunity to discuss my thoughts and long-term goals with industry experts.'*
- ✓ *'You're never too old to learn and you'll always learn something from entering the competition.'*

**To enter complete the enclosed entry form and send it to the Competition Secretary or enter online at**

**<https://forms.office.com/r/FfufyuNN29> by 26<sup>th</sup> May.**

Judging will take place on Tuesday 6th June 2023 and Wednesday 7th June 2023

**Secretary – Sarah Bolt**

**somersetcma@outlook.com**

c/o Kingshay, Bridge Farm, West Bradley, Glastonbury, Somerset, BA6 8LU

Tel: 07957 862597

## INTRODUCTION

The aim of this competition is to raise the level of awareness of farm management throughout the county.

Two judges will visit each farm, the judges will either be a practising farmer, or someone closely involved with farm management, e.g. adviser.

The judges will spend about two hours on each farm, assessing the level of management of the enterprise. They will take account of the availability of, or lack of, resources and will judge the farm on that basis.

A written report is prepared by the judges and is sent to each entrant. This is a confidential report and gives pointers to areas of good practice, and areas of potential improvements. You are getting two hours of consultancy for the cost of one year's CMA subscription: a very cheap and valuable source of advice.

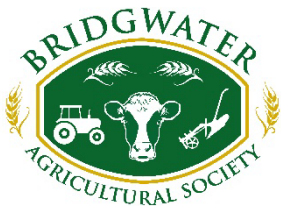
The first three farms in each class will be placed in order in the competition, and awards will be presented at the Annual Dinner in November 2023.

## ABOUT OUR SPONSORS

### BRIDGWATER AGRICULTURAL SOCIETY LTD

The Bridgwater Agricultural Society is a registered charity, which uses its revenue for the benefit of agriculture and horticulture within Somerset. Its income, derived from investments, has been used to provide over £1,000,000 in financial grants since its inception.

The Society has been a long-standing supporter of the CMA Farm Business competition. Further information about the Society can be obtained from our website – [www.bridgwateragricultural.org](http://www.bridgwateragricultural.org).



### A C MOLE & SONS (Chartered Accountants)

A C Mole & Sons is an established independent firm of Chartered Accountants, based in Taunton. The firm has advised the agricultural industry in the South West for many years. For details of how the firm's agricultural services may be of assistance to you, contact David Perry or Rob Selley on (01823) 624450.



### ASHFORDS LLP SOLICITORS

Ashfords is one of the largest regional law firms in the Country and acts for a wide range of farmers throughout the South West. Its agricultural team advises farmers on all aspects of agricultural law, including tenancies, diversification, and inheritance planning issues. They can also call upon the specialist knowledge of other lawyers within the firm, thus offering a truly comprehensive service to farming clients. Contact Darren Blackburn on [D.Blackburn@ashfords.co.uk](mailto:D.Blackburn@ashfords.co.uk).



## ASSET FINANCE SOLUTIONS

Asset Finance Solutions has been providing funding for Rural Business' for over 20 years, financing all types of Farm Machinery, Buildings, Livestock, Renewables and even Diversification.

We have an office at Westpark, just off Junction 26, servicing the Southwest from there. Will, Charlie and Chris can be contacted on 01823 653610 or email [info@assetfinancesolutions.co.uk](mailto:info@assetfinancesolutions.co.uk)

[www.assetfinancesolutions.info](http://www.assetfinancesolutions.info).

Asset Finance Solutions is authorised and regulated by The Financial Conduct Authority No: 690013. We are a Credit Broker, not a Lender and offer Credit Facilities from a Panel of Lenders.

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## GREENSLADE TAYLOR HUNT

Greenslade Taylor Hunt is one of the largest firms of Chartered Surveyors, auctioneers and estate agents in the West Country. With over 170 years of property expertise behind us and a strong network of offices spanning Somerset, Devon and Dorset, there isn't much we can't advise on – at any stage of one's property journey. From sales and lettings, survey and valuation, development, planning & architecture, to commercial property, rural services, antiques and probate valuations, we have qualified professionals able to assist. Find your nearest office at

<http://www.gth.net/contact>.



## FARM MANAGEMENT COMPETITION 2023

Open to occupiers of farms which are situated in Somerset, Avon and to members of Somerset CMA in other areas.

### Championship Class:

#### Sponsors:

**Bridgwater Agricultural Society**

Open to the winners of Classes 1 and 2 in 2022.

### Class 1

#### Sponsors:

**Greenslade Taylor Hunt & Asset Finance Solutions**

Open to farms over 500 acres

### Class 2

#### Sponsors:

**Ashfords & A C Mole & Sons**

Open to farms under 500 acres

*We are very grateful to all the sponsors for their support of this competition.*

## OTHER INFORMATION

The judges will only have a maximum of two hours on your farm. If you wish to provide Gross Margins or other efficiency measures for the judges to examine before visiting the farm, then please enclose them with this application form.

**Whilst it is not essential, you are strongly encouraged to provide financial information on or before the day.**